

GroupLink Incentive Programs

for Producers

When you work with GroupLink, not only are you partnering with a leader in marketing and administering dental benefits, you have the opportunity to earn exciting bonuses offered exclusively by GroupLink and Independence Holding Company!



New Broker Bonus Program

First case bonus — \$5 per employee!

Plus, sell 2 more cases within 6 months of your first and receive the \$5 per employee bonus on all 3 cases.

Hurry! Program ends August 1, 2008.



IHC Stock Ownership Plan

All IHC Member Company product lines count toward stock rewards! So not only do you earn stock for selling GroupLink dental, but also for selling small group, individual, short-term medical, and limited medical.

The qualification period runs January 1, 2008 through December 31, 2008.



IHC 2009 Producers Conference

Set sail with us for seven days and six nights aboard the luxurious *Paul Gauguin* to Tahiti! There are three opportunities to qualify:

- Period 1: New business effective July 1, 2007 through April 1, 2008
- Period 2: New business effective April 1, 2008 through January 1, 2009
- Period 3: New business effective July 1, 2007 through January 1, 2009

Qualifications

- Periods 1 & 2: \$125,000 in annualized, commissionable new premium/Minimum 6 groups
- Period 3: \$175,000 in annualized, commissionable new premium/Minimum 10 groups

Production credit for Tahiti is premium defined as GroupLink produced Madison National Life or Standard Security Life Insurance Company of New York dental.

Questions? Contact GroupLink at 800-935-2009

